



TIROA E & TE HAPE B TRUSTS



CHAIRPERSON UPDATE

He honore he kororia ki te Atua. He maungārongo ki runga ki te Whenua. He whakaroa pai ki nga Tangata katoa.

Tuarua ka mihi atu ki Te Arikinui hē Kuini Ngā Wai Hono i te Pō me tōna Whare o te Kāhui Ariki. Paimārire.

Me mihi hoki ki nga tini mate o te tau o te mārama o te wiki o tahi rā haere, haere, haere atu rā.

Huri atu ki a koutou nga uri o Tiroa E me Te Hape B Trusts tēnā koutou, tēnā koutou tēnā tātou katoa.



It is with great honour and respect that I announce my election in December 2024 as your Chairperson. I would like to take this opportunity to thank Owners and Trustees for building trust and confidence in one another over the years.

I am confident that your Board of Trustees work as a cohesive team focused on audit, risk and compliance across all functions and disciplines. Trustees will continue to annually review the 50-year strategy, business plans, policies and performance across the Trusts as a whole to identify where change and improvement is required.

A huge thank you to the Trusts Managers and their respective Teams for their contribution, commitment and protection of the Trusts whenua, business assets and operations. Thanks must also be given to advisories that provide strategic, legal, financial and technical advice to Owners, the Board and Managers.

To that end Whanau, I look forward to working with everyone and leading the Trusts alongside fellow Trustees, and updating you again in the next newsletter. Whatungarongaro te Tangata, Toitū te Whenua, Toitū te Tiriti o Waitangi kia Kaha, kia Manawanui nga Whanau katoa. Mauriora.

WELCOME TO THE TRUST

New Staff Members

Jessie Barton - Administration Assistant (Head Office)

Mark Perret - Shepherd (Tiroa Station)

Syrangi Heta - Shepherd (Wharekiri Station)



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ANDREW BLACKMORE - TE AWA RUA STATION MANAGER



Kia ora, I have been on Te Awa Rua Farm for 5 years now. This season is shaping up to be one of the best seasons to date on Te Awa Rua. This has been a long time in the making with continued tweaking of stocking policies and systems finally all coming together. This combined with a good season for grass growth has resulted in good numbers of lambs out the gate and cattle killing out to good weights.

To top it off prices for both lamb and bull and prime beef have been strong all season. A stark contrast from last season. These strong prices seem likely to continue through into next year. The outlook suggests strong demand for both NZ lamb and beef in the future.

Looking forward I believe Te Awa Rua is well positioned for another strong season next season and into the future. I believe there are still plenty more opportunities to tweak the system further and continue to increase production.



JASON TAITOKO - WHAREKIRI STATION MANAGER



Kia ora koutou,

I have been managing Wharekiri for around 10 years, since October 2014. I have been in and around the farming industry for the majority of my life. I think that the people that I have been involved with has set me up well for this role, as I have always wanted to help our people thrive in any way I can. My aim is to have Wharekiri functioning to its fullest potential, with staff that whakapapa to the whenua. Being a good role model, and planning so staff learn to mahi efficiently and effectively to eventually manage in the future. Improving and upgrading is an ongoing process for both staff and whenua to help us reach the goals we are wanting to achieve on Wharekiri.

We really enjoy the challenges we have in our roles, whether it be the markets, livestock, people, environment or the climate. They all challenge the brain, which brings more ideas to help us function well as a team. The season so far has been good for both livestock and the markets. A bit more moisture would be great to help things tick along for the remainder of the season.

Working with the trust has been interesting and mostly enjoyable. Long may it continue.



WAYNE FRASER - TIROA STATION MANAGER



Kia Ora whanau, I've been Managing Tiroa/Waipara for 14 years Known as Tiroa ETrust which is a sheep and beef breeding station.

Alicia and I have 4 children, our older boys Turimanu and Jordan flew the nest before we shifted out here so that left us with Hope and Samuel at home.

I have always wanted to mahi on the farms. As a young fella, at age 16, I would come out to the farms to work for the Trust as a farm cadet. This was when Uncle Hoppy was the Secretary. I would work at Waipara Station, under the farm manager, Bonny Philips

Tiroa is stepping into more cattle finishing, moving away from 100% breeding policy. We have taken some of our A class country and started fattening Heifers' which is working well.

I enjoy the challenges out here and there's been a few.

I am honored to have played a part in the farm development over the time we have been here, especially knowing what it was like many years ago and to see how far it has come. All of this only happens with a good team beside you, we have a good staff mix on Tiroa, including whanau.

In today's farming world there is a lot of 'red tape', so this can make farming more difficult, however, the Managers must navigate their way though it.

This year is looking good - markets have improved for meat, however the wool prices are still very low.

I have seen Trustee's and staff come and go over the years. Our Trustees, Farm Managers, Nursery & Kaimahi staff and the Administration Team have all contributed to what we have today - a beautiful piece of whenua.

It has been a beautiful journey to date and I look forward to continuing the journey with all Shareholders and staff.



IAN VALLER - TE HAPE STATION MANAGER



The Valler's home for what seems like forever.

Having been selected to Manage Te Hape, I started work way back on the 3rd of July 2006.

It's been an honor and privilege to not only live on the whenua but be able to work it and grow together as the Vallers and Te Hape have both evolved into a fantastic team. Moving here with Wendy and the 3 boys Angus, Harvey and Duggie we were soon graced with Molly.

Over these many years, there have been so many ups and of course, downs too, as we have had to adapt to this special piece of land.

The whanau welcomed us and we are grateful that this is where we landed and hopefully will be around a bit longer yet.

From the many Trustees and Office Staff to Co-workers on the other Stations Tiroa/TeHape is a force to be reckoned with.

As we all head into the future we all need to remember this land will be here forever and as long as we all respect the whenua, respect whanau we will all be safe to continue our journey.



SHARON WILLIAMS - SENIOR MANAGER



I have been involved with Tiroa E & Te Hape B Trusts (with a break in between) since they went back to Shareholder control from Maori Affairs – this was in approx. 1986. Back then I worked alongside Hoppy Hetet who was the Secretary & Rob Pullan who was the Farm Advisor. I have seen many changes from then to date.

I have seen Trustees & Staff come and go, and with new colleagues, you get new ideas and processes. Your Trustees today, in my opinion, are one of the best governance boards we have seen.

We all work as a team for the betterment of the Trusts and I am honoured to share beneficial contributions when I can.

The aroha I have for your whenua, shareholders, Trustees, and staff sits high within my priorities. I have got to know shareholders and whanau on a business level and some on a personal basis.

The administration team is dedicated to providing a high standard of work for you. Please do not hesitate to contact the office, or call in for a coffee and chat if you have any questions or concerns. We are always happy to help.

I am proud to call Tiroa E & Te Hape B Trusts my work whanau.



WAIATARA NATIVE NURSERY



Director
Sharon Williams
Sharon@teawarua.co.nz
021.509.878
684 SH30 Benneydale


Nursery Supervisor
Hiki Nathan
Waiatara.nursery@tiroatehape.maori.nz
027.291.3319
684 SH30 Benneydale

Looking at sourcing your
Winter Season 2025
Native and Landscaping Plants

Contact us here at Waiatara
Native Nursery
Where Our Seeds are Locally
Sourced and Raised

2025 EDUCATION AND MARAE GRANTS

Reminder – 2025 Secondary and
Tertiary Education & Marae Grant
applications close Friday 28th
March 4PM

EASTER/ANZAC OFFICE CLOSURE

With Easter & Anzac Day being in the same week, we have decided to close the office for the 3 days in between, these days being 22nd to 24th April (inclusive). For urgent enquiries, please phone Sharon: 021 509878



FARM UPDATE

DARREN MCNAE - AGFIRST



It is amazing how much of a difference six months can make to the fortunes of the primary sector in New Zealand. It was only six months ago that the farming industry was staring down the barrel of yet another year of poor returns and a sector struggling to survive. As report at the last AGM, the tough two years faced by sheep and beef farmers, was mirrored in the result for the Trust. Move forward six months and there has been a significant change in fortunes and prices for our food products (meat and milk) have increased significantly, really helping to restore some profitability to the sector. The prices at the farm gate for beef and lamb have lifted 25-30% from this time last year and this is making a large difference to the Trust financial performance and always makes farming more enjoyable for the staff knowing that the products that they work so hard to produce are actually worth good money. Even wool is getting back to being close to breakeven (after shearing costs) and the Trust is pursuing some encouraging avenues to improve the value of the wool clip.

There is always some risk and unknown, like the recent election result in the USA, but at present this is having a positive impact with the NZ/\$US exchange rate dropping significantly. The flip side of this exchange rate drop is that while, as a country, we enjoy better returns for our exports, this will ultimately mean that we will face higher prices for the products we import – for farms think fertiliser, fuel etc. So, it is not all positive! This will put a little bit of a squeeze on farming over the next year and something we will need to track closely.

Climatically, the season is proving to be a little different that the last two with less rain falling for the summer to date which has dropped the pasture growth rates. This does make it a little more challenging to put weight on stock but to this point there has been no major impact, just some small tweaks to the plans to ensure that the farms are operating as efficiently as possible. This is always a critical time for the farms when the bulk of the income comes in with plenty of stock being sold and this does mean plenty of decisions to be made – thankfully, all stock came into the season in very good condition, so values have not been compromised too much. This focus on continually improving the farm production has really helped now that the prices are improving.

While the turnaround in fortunes has been positive, the Trust is still taking a pragmatic view to investment in the farms. Sound budgets were set at the start of the year to ensure the whenua was looked after and this remains unchanged. But the key focus remains on maximising the profitability of the farms, so expenditure is still being carefully managed. The focus remains balancing looking after the asset with reducing debt levels in TTHLP to create further opportunity and benefit for the Trust and you the owners, in the future.

The real positive is that the current returns appear to be sustainable and not just a short-term blip. All indications out over the next 12-18 months are that these prices should remain stable meaning some positive years ahead. This is great for the Trust and the industry and also very good for the country – the backbone of the economy is facing better times.



FORESTRY - EXPRESSION OF INTEREST



The Trust has had its recent forestry management requirements met through an agreement with PF Olsen. The Trust is now reviewing this agreement and is currently seeking expressions of interest from any owners with linkages to the forestry industry. This may be for full forestry management (from planting through to harvest) or just for select parts (i.e. harvesting, cartage etc). The Trust is looking to establish a strong future relationship with a forestry management company to care for its 353ha of pine forests which would also include arrangements to ensure that those companies with linkages to Rereahu are given priority.



If you believe you have any of the above skills, please send an expression of interest to sharon@tiroatehape.maori.nz for Trustee consideration.

AGM 2024 NEWS

EMAIL PRIZE DRAW WINNER

The Administration team would like to thank the shareholders who provided their email addresses. These were all included in the prize draw.

Thank you to Te Kuiti Police for witnessing this draw.



Cinderlee Kahukore Te Rehu TUKI
Shareholder NO 1960
\$200 Voucher

The Live Video Draw is on our Facebook page.



Scan to watch

EMAIL ADDRESS REQUEST

We thank the Shareholders that have already supplied their email addresses to the Administration Team. This way of communication is much more cost effective, rather than posting via "Snail Mail". If you haven't already, please submit your email address to the office.



WELCOME TO THE TABLE

We would like to welcome Cazna Waaka-Brown as a newly elected Trustee - congratulations Cazna! Cazna replaces Destiny Ordish who has resigned. We look forward to her input at the Trusts table.

RE-ELECTED

Congratulations to Maxine Nathan & Donna Tamaki who were re-elected for another term as Trustees.



Maxine Nathan



Donna Tamaki



Shareholders at the 2024 AGM -
Benneydale Hall

AGM PRIZE DRAW & GIVEAWAYS

Thank you to our kind suppliers for donating items to enable us to hold prize draws once again for our shareholders attending the AGM.

We also hope all attending shareholders enjoyed their lamb roasts, fuel card, logoed chilly bag and umbrella.

Our kaumatua were also treated with a Supermarket gift card and lamb racks.

Thank you all for all attending!



AGM 2024 Shareholder Prizes

SHAREHOLDER DIVIDENDS

At the 2024 AGM the Trustees recommended a dividend distribution - this was approved by the Shareholders. This was paid out in mid December 2024. Please note: Any unclaimed dividends will only be processed on a monthly basis. Included in this panui is a list of current unclaimed dividends we are holding on behalf of Shareholders.



LOST PROPERTY



An earring was found when cleaning up the hall after the AGM. Please contact the office if this is yours.





The Trusts Banner is displayed at the Les Munro Centre for the NZ Shearing Championships held in March each year.

NZSC TROPHY

The Trusts are proud to sponsor the "Whanau Event" at the NZ Shearing Championships. This trophy is engraved with the winners names each year



NZSC MAIN SHEEP SUPPLIER

The Trusts are the main sheep suppliers to the NZSC providing top quality sheep.



HELEN "40" YEARS OF SERVICE TO THE TRUSTS

The Trusts celebrated 40 years of service and dedication for Helen McGillivray in December 2024. A great milestone! Helen is a pivotal part of the administration team and continues to ensure the Trusts have 'top notch' administration. THANK YOU HELEN!



Administration work got you frustrated?

We provide **stress-free** administration services for Farmers, Contractors, Māori Land Trusts, Incorporations, Partnerships, Sole Traders, Clubs and other businesses

We have the ability to work remotely (able to work from your residence or other work space)

- Monthly financial reporting
- Creditor payments
- Debtor invoicing
- Livestock reconciliations
- GST returns
- Fringe benefit tax returns
- Fuel excise duty refunds
- Payroll and PAYE returns
- Shareholder register
- Shareholder dividend distributions
- Annual General Meetings
- Newsletters
- Word processing
- Electronic filing
- Assist with employment contracts
- Assist with health and safety
- Printing, scanning, photocopying
- Minute taking
- Boardroom facilities
- Other administrative duties

**King Country's
No.1 Administration
Providers**

**Information Pack
available**



Congratulations!



The Trust would like to congratulate Andrew & Greta Blackmore on the arrival of their new little bundle of joy, Henry, a wee brother for George.



PERIODIC DWELLING INSPECTIONS

The Trusts engaged Buzz Linn and her team from King Country Property Management approx. 2 years ago to complete 3 monthly inspections at all our dwellings. This ensures our houses and sections are kept in a tidy and clean state by tenants and the Trusts continue to maintain the dwellings to the Healthy Home Standards.



1564
Mangaokewa Rd
Benneydale



970
SH30
Benneydale



56
Allen Road
Benneydale

A1 ADMINISTRATION SOLUTIONS

A1 Administration Solutions is owned and operated by Tiroa E & Te Hape B Trusts, which is another income stream for the Trusts.

The team are responsible for running an efficient and effective administration centre to service their clients. To develop cohesive work relationships with clients, and any sub-committees, shareholders and stakeholders clients may have.

This entity specialises in MAORI LAND TRUST administration, and has over 70 years of combined knowledge. We also administer Farmers, Contractors, Partnerships, Sole Traders and other businesses.

If you or any of your whanau needs administration support, we are here to help. If you know any Maori Land Trusts or other businesses that require administration services, please do not hesitate to contact Sharon 021 509878.

UNCLAIMED MONEY

We are currently looking for the following Shareholders who have unclaimed money.

Please contact the office on 07 8788640 or email

jessie@tiroatehape.maori.nz
to request a shareholder update form...



ADAMS Edward
ADAMS Simon
ADAMS Jack Savage
ADAMS Simon
ALBERT KIMURA WHANAU TRUST
ANDERSON Mathew
ANDERSON Marnie
ANIHANA Mene Te Ika
ANSLOW Chantelle
ATUTAHI Wendy Anne
BARRETT Mavis
BELL Matthew Manawaiti
BELVIE Noeline
BERTRAM Sharon
BOYES Sylvia
BRODERSON Elaine
BRODERSON Kevin
BROWN Joanne
BROWN Joanne
CALVERT Deirdre
CAMPBELL Ria
CHAN Cecilia Te Aorere
CLEVETTE Davinia
CLEVETTE Dwayne
CLOTHIER Damian
CROCKETT Janey Ann
CROWN Peter
CROWN Tamahou
CROWN Boydie
CROWN Mark James
CURRIN Lynette Doris
DALEY Karen
DANIEL Taniora
DARE Barbara Maki
DAVIS Hilary John
FALLON Joan
GOODALL David John
GOODALL Martin Taroa
HAFA Miria
HART Vicky
HART Vicky
HARVEY Richard Johnathan Henry
HAUA Shona Aroha
HEMARA Barbara
HEMARA Lorne
HEMARA Vivian
HEMOPO Myrtle Fay
HILL Hinetuhi
HILL Cloyton
HILL Piwi
HILL Percy
HILL Terehine
HILL Gregory
HOBMAN Kade Taurua
HOHEPA Patrick
HORUA Janet
HOUPAPA Sheila
HUGHES Matilda Egypt
HUKATAI Jonathan Huatare Mark
JOSEPH Nigel Addison Te Tawhia
JOSEPH Dane Ellis Ropuwaiata
JOSEPH Henry Peter
JOSEPH Pii-Rowena
JOSEPH Thomas
JOSEPH Richard
JOSEPH Watson
JOSEPH Edward
JOSEPH Te Huigamamaeroa
JOSEPH Adam

JOSEPH Michelle
KAMARU Pita Francis
KAMARU Sonny Tohitau
KAMARU Hari
KATENE Brian
KAWAU Joan
KAWAU Ngareta
KAWAU David
KAWAU George
KEARNS Alan
KEARNS Gregory
KEARNS Helen
KEARNS Joseph
KENRICK Kyle
KEREMATA Kaimaha Martha
KIMURA Jack
KIMURA Kathleen
KIMURA Manaia
KIMURA Anthony
KIMURA Peter
KIMURA Barry
KIMURA David
KIMURA Desmond
KING Haydon Hoani
KINGI Mauri Ringitana
KINGI Shardia Rangikataina
KINO Barry
KNOWLES Queenie
LE PROU Ema
LEE Ronald Edward Jusett
LEILUA Crystal Roimata
LLOYD Patricia Marama
MANAIA Daniel
MANGA Desray
MARSH Tautini
MARTIN Andrew
MARTIN James
MARTIN John Paul
MARTIN Nelda
MARTIN Steven
MATAITI Joni Belinda Eileen Wairangi
MATANA Mere
MATENA Esther Valarie
MATENA Margaret
MATENA Paul
MATENA Robin
MATENA Teresa
MATENA Te Aho
MATENA Claire
MATENA Glen
MATENA John
MATENA Winnie
MATENA Tai
MATENA WHANAU TRUST Te Kakama
MATICH Tui
McCLELLAND Nora
MCDERMONT Shaun
MCGRATH Beverly
MCGREGOR Ina Titihuia
MERRICK Mark
MEYER Sharleen Nicola
MOANA Wehi Pehikino Hurihuri
MOORE Alice
MORGAN Sandra Mereana
MURRAY Ian
NATHAN Georgina
NGAWAIRAU Heta E
NGAWAIRAU Dorothy Mamae
NOUATA Gary
NOUATA Malia
NOUATA Sonia
NOUATA Suie
OAK Peter
PAAHI Mike
PAAHI Anthony John
PAAMU Michael Jonathan Honoiti
Tinirau
PACKER Brendon
PAHI Gladys
PAHI John
PAHI Logan

PAHI Sydney
PAHI Toni
PAHI Zachariah
PEACOCK John
PEACOCK Lisa
PEACOCK Robert
PEACOCK Sharleen
PEHIKINO Hoani
PEHIKINO Wehi
PEHIKINO Kino
PEHIKINO Pouaka
PEHIKINO Tony Kara
PEHIKINO Wehi Pehi
PENE Junior Raphael
POANEKI TE MOMO Tikitiki
POANEKI-TE MOMO Hera
POANEKI-TE MOMO Richard Filgate
POANEKI-TE MOMO Tapene
POANEKI-TE MOMO Watene Loe
POANEKI-TE MOMO Watene Leo
POWERS Alistair
PUATA Priscilla
PUATA Natasha
PUATA Whiti
PUATA Cilla
PUATA Natasha
PUATA Whiti
PULE Elizabeth Christina
PURUTANGA Jemma
RANGIAHO Kirimatao Ngaraima
Nohe Mere
RANGIAHO-NUSIPEPA Lisa-Marie
Anne
RAWIRI Koha (Junior)
RAWIRI Tiri Kohua
RAWIRI Tira
RAWIRI Karla Michelle
REHU Howie
REREKURA WHANAU TRUST Michael & Veronica
RIHIA Bernadette
RIHIA Crystal Te Ateha
RIHIA Daniel
RIHIA Desma Jean
RIHIA Francie
RIHIA Georgia
RIHIA Hineata
RIHIA Juanita
RIHIA Karlana
RIHIA Kelly
RIHIA Lance
RIHIA Letisha
RIHIA Levi
RIHIA Peter Joseph
RIHIA Rawinia Patricia
RIHIA Richard Pahiroa
RIHIA Samara Jacqeline
RIHIA Tanlei
RIHIA Thomas John
ROMA David Joseph Te Puaka
ROMA Michael Thomas Taka
ROMA Theodore Pehitaia Mangu
ROMA Maria Joyce Kiritehanga
ROMA Joseph Malcolm
ROPATA Kevin
ROPATA Minnie
ROPATA Noreen
ROPATA Barbara
ROPATA Violet
ROPATA Debbie
ROPATA Derek
ROPATA Fiona
ROPATA Gary
ROSINA Ngarongora
ROTANA Denova
ROTANA Mandy
SAMUEL Jennifer Ann
SARAH Turepo
SAUNDERS Roseanne
SCHIMANSKI Martin Joseph
SCHIMANSKI Taylor Stephen
SCHIMANSKI Whiteford Campbell Peter
SHADROCK Jimmy
SMITH Alexandria Nga Tau O Hinewa

SPEERS Dorothy
SPEERS Simon
STAFFORD Henry
STAFFORD Mere Glynis
STEALEY KAMARU WHANAU TRUST
TAKIAHO Shorty
TAKIAHO Thomas
TAKIAHO Alex
TAMAKI Raymond
TATTERSALL Virginia
TAUROA Pihama John Pierire
TAYLOR Leslie
TAYLOR Kaleb-Lee
TAYLOR-REREKURA KAITIAKI TRUST
Maatarena Marleen
TAYLOR-REREKURA KAITIAKI TRUST Rih
Juanita Marie
TE MOANA Rockee
TE MOANA Duane
TE MOMO Kathleen
TE MOMO Margaret Oriwia Mihi
TE MOMO William Thomas Prentice
Philgate
TE OKA Robert Mana
TE OKA Sandra Lee
TE PAEA John Rira
TE PAEA Tom
TE PAEA Sarah
TE PAEA David Teo Teepehi
TE PAEA Henry Adam
TE PAEA Kui Thomas
TE PAEA Raymond Eruera
TE PAEA Puna Rina
TE WARA Matekitawhiti Tauroa
TE WHARE Marahere
TEWI Pita Ngaronga
THACKRAY Sheena Judea Kaleena
THOMAS James
THOMAS Monica
THOMAS Charles
THOMPSON WHANAU TRUST
TITOKO Eugene
TITOKO Renee
TITOKO Ricky
TITOKO Shane
TITOKO KAITIAKI TRUST Anita
TOKA Peter
TUAPANA Valerie
TUPE Joseph
TUPE Maka
TUPE Rangi Patrick
TUPE Maka Junior
TURNER Patrick Lindsay
TUTAKI Edward Valkenburg Lio
TUTAKI Greg Alan
TUTAKI Greg Alan
TUTAKI Phillip (Junior)
TUTAKI Phillip (Junior)
TUTAKI Eruiti Valkenburgh
TUTAKI Eruiti Valkenburgh
TUTAKI Star-William
TUTAKI Star-William
TUWHANGAI Caleb Paul
TUWHANGAI Caleb Paul
TUWHANGAI Vita Robin Rupeke
TUWHANGAI Linda Beryl Kapui
TUWHANGAI Nicholas Martin Te Marino
WADE Rangihuia Joseph
WAHITAPU Mere Kite
WANSTALL William Victor Raymond
WELLS Charis
WEPERI Lolarita
WHAIAPU Janelle Awhina
WHATERANGI Whaterangi
WHETO Daisy Ngahaka
WILLIAMS John
WILLIAMS Rangipo
WILLIAMS Carol
WILSON John
WILSON Rhonda June Muritawahi
WILSON Clayton Bradley
WITANGA Kura Raukura
WOLLAND Kayla Manaakitunga Paahi
WYNYARD Glensy
YOUNG Leonard





Tiroa E & Te Hape B Trusts
Nga Whenua o Rereahu



WAIATARA NATIVE NURSERY

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